

Metronome Partners Represents Questco

Metronome Partners, LLC (Metronome) served as exclusive financial advisor to Questco, LLC (Questco or the Company) in its sale to Parallel49 Equity, a middle market private equity firm based in Lake Forest, Illinois and Vancouver, British Columbia. Founded in 1989, Questco is a premier professional employer organization (PEO), providing outsourced human resource management and administrative services to small- and medium-sized businesses. Metronome worked with Questco's majority equity holder, Acacia Partners, LLC (Acacia Partners) and senior management to identify and select a new financial partner that best fit the Company's long-term objectives.

Brad Johl and Jeff Sokol of Acacia Partners stated, "The Metronome team did a terrific job managing this process from the beginning to the end. They were available 24/7 and worked tirelessly on our behalf to get a successful outcome for all constituents. The transaction was most definitely as important to them as it was to us."

Headquartered in Houston, Texas, Questco provides outsourced human resource solutions, allowing its small- and medium-sized clients to focus on growing their businesses. Among the Company's bundled services are payroll and tax administration, employee liability and risk management, employee benefits, and human resources training and outsourced solutions. Questco provides world-class customer service, access to competitive benefits programs, streamlined payroll, efficient benefits and workers' compensation administration, and best-in-class technology for payroll and HR information systems. Questco's significant expertise ensures that its customers are compliant with complex employment laws and regulations.

Acacia Partners is a private investment firm based in Austin, Texas. Acacia Partners' goal is to be the preferred partner to family-owned businesses and management teams by offering a differentiated approach to traditional private equity. Acacia Partners invests in lower-middle market companies with EBITDA between \$5 million and \$15 million with a high degree of flexibility regarding investment structure and time horizon.

Roetzel & Andress LPA served as legal advisor to Questco, and DLA Piper served as legal advisor to Parallel49 Equity.



Metronome Partners is an independent, Chicago and Memphis based M&A advisory firm that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 200 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle-market businesses nationwide, valued from \$25 million to over \$500 million.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm's Managing Partners, Randy Karchmer or Jeff Rosenkranz.



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