

Metronome Partners Represents Associated Retinal Consultants, P.C.

Metronome Partners, LLC (“Metronome”) served as the exclusive financial advisor to Associated Retinal Consultants, P.C. (“ARC” or the “Company”) in its sale to EyeCare Partners, LLC (“ECP”), a provider of comprehensive medical eye care services under the ownership of FFL Partners. ARC, headquartered in Royal Oak, Michigan, is a premier ophthalmology provider and one of the largest retina subspecialty practices in the country with a staff of 21 Board Certified physicians practicing across 17 locations throughout Michigan. Metronome worked closely with its client to identify and select a partner that best fit the shareholders’ needs as well as the Company’s long-term objectives.

Dr. Antonio Capone and Dr. Alan Ruby, Co-Presidents of ARC, stated, “Metronome Partners was a great fit for us from start to finish. They took the time to meet with our group, understand what was unique to our practice culture, and then led us through the complicated and detailed process of finding the right partner for our group, and bringing the deal to close.”

Since 1971, ARC has been a premier provider of ophthalmological and retinal care services, utilizing state-of-the-art technologies and therapies to effectively treat and manage the entire spectrum of retinal diseases. Current physicians also serve esteemed leadership roles in the Department of Ophthalmology at the William Beaumont School of Medicine, the American Academy of Ophthalmology, the American Society of Retina Specialists, the Retina Society, and more. “ARC is the latest example of the caliber of practice that seeks to join ECP’s ophthalmology platform,” stated Jeff Rinkov, ECP’s SVP of Ophthalmology. “We are thrilled to be able to partner with one of the leading retina practices in the country and look forward to supporting ARC’s focus on patients and continued growth.”

Based in St. Louis, Missouri, ECP offers comprehensive ophthalmology and optometry services at over 300 locations throughout Alabama, Florida, Georgia, Illinois, Kansas, Kentucky, Missouri, Ohio, North Carolina, Indiana, and Michigan. The Company operates through several leading regional brands including Clarkson Eyecare, EyeCare Associates, eyecarecenter, Grene Vision Group, Quantum Vision, The EyeDoctors, Bennett & Bloom, and more. The physicians of ECP serve the vision care needs of over a million patients annually. David Weiss, ECP’s SVP of Strategy & General Counsel, noted, “ECP is committed to expanding its presence in the Michigan market. Adding a leading retina subspecialty practice is another demonstration of that commitment.”

FFL Partners, founded in 1997, is an alternative asset management firm specializing in investments in middle market companies. FFL aims to invest in market-leading companies that generate high returns on invested capital and that have strong, defensible competitive positions, good growth prospects, and outstanding management teams.

McDermott Will & Emery, and Gianmarco, Mullins & Horton served as legal counsel to ARC, and Willkie Farr & Gallagher served as legal counsel to ECP.



Metronome Partners is an independent, Chicago and Memphis based M&A advisory firm that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 200 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm’s Managing Partners, Randy Karchmer or Jeff Rosenkranz.

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