

Metronome Partners Represents Empire Equipment Holdings, LLC

Metronome Partners, LLC (“Metronome”) served as the exclusive financial advisor to Empire Equipment Holdings, LLC (“Empire” or the “Company”), a portfolio company of Kian Capital (“Kian”), in its sale to PNC Riverarch Capital (“PNC Riverarch”). Empire, headquartered in Raleigh, NC, is a national wholesale distributor of commercial foodservice equipment and genuine OEM parts to the foodservice industry. Metronome worked with Kian and management to identify and select a financial partner that best fit the Company’s long-term strategic objectives.

Kevin McCarthy, Co-Founder and Partner at Kian, stated, “The Metronome team led an outstanding process and was fully engaged in every aspect of the deal process. Metronome fulfilled its reputation as a team that would deliver an excellent outcome for both shareholders and management.”

Jim Kirkland, CEO at Empire, added, “The Metronome team was great to work with. They walked us through every aspect of the process and were always available for anything we needed. They understood what we were looking for in a growth-oriented partner, and we’re very pleased with the outcome.”

Founded in 1985, Empire partners with blue-chip foodservice equipment OEMs to distribute products to over 5,500 customer accounts in diverse end markets including foodservice equipment dealers, service organizations, buying groups, and national chain accounts. The Company boasts industry-leading geographic coverage with seven distribution centers strategically located throughout the Southeast, Mid-Atlantic, Southwest, and West Coast. In recent years, the Company has achieved impressive growth both organically and through the acquisitions of iconic brands TruTemp, Norm’s, and PMA. For more information, please visit www.empire-equipment.com.

Kian Capital is a private investment firm with over \$425 million of capital under management and a focus on four core industry sectors: consumer, services, specialty manufacturing and value-added distribution. The firm typically makes both equity and subordinated debt investments in companies ranging in size from \$7 million to \$30 million. Kian seeks to partner with proven management teams with stable historical financial performance and a defined catalyst for growth. For additional information, please visit www.kiancapital.com.

Robinson, Bradshaw & Hinson served as legal counsel to Empire, and Cohen & Grigsby served as legal counsel to PNC Riverarch.



Metronome Partners is an independent, Chicago and Memphis based M&A advisory firm that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 200 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm’s senior bankers.

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