

Metronome Partners Represents CrossCom National, LLC in its Sale to Lincolnshire Management, Inc.

Metronome Partners, LLC (“Metronome”) served as the exclusive financial advisor to CrossCom National, LLC (“CrossCom” or the “Company”) in its sale to Lincolnshire Management, Inc. (“Lincolnshire”). CrossCom is a leading provider of services and solutions for distributed technologies to multi-site customers across the U.S. and Canada. Metronome worked closely with the ownership group and management team to complete a transaction with a partner that best fit the shareholders’ needs and the Company’s long-term objectives.

Gregory Miller, President and CEO of CrossCom, stated, “CrossCom recently completed a successful transaction led by Joe Lavelly of Metronome. Metronome did a terrific job providing senior attention throughout the transaction including staying involved through the closing process. Metronome’s help was critical during the entire process enabling CrossCom’s senior leadership team to remain focused on managing the business. Joe and his team did an excellent job of managing issues and keeping both sides focused on continuously making progress towards the close.”

Founded in 1981, CrossCom is headquartered in Buffalo Grove, Illinois and serves geographically dispersed enterprises in the retail, grocery, hospitality, and restaurant industries. The Company utilizes a sophisticated suite of proprietary software and solutions to provide on-site maintenance, help desk support, and deployment, installation, and integration of customer technology. The Company’s Variable Field Technician (“VFT”) network, comprised of local contractors and their employees, allows for immediate response to large and small technology events throughout North America.

Lincolnshire Management is a private equity firm seeking to invest in all industries with a focus on companies engaged in the manufacturing, distribution, and service sectors. Lincolnshire primarily invests in companies based in North America and typically invests between \$5 and \$100 million in companies with sales between \$25 million and \$500 million. Lincolnshire was founded in 1986 and is headquartered in New York, New York, with additional offices in Chicago, Illinois.

DLA Piper LLP served as legal counsel to CrossCom, and Greenberg Traurig LLP served as legal counsel to Lincolnshire Management.



Metronome Partners is an independent M&A advisory firm based in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 300 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm’s senior bankers.

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