# Metronome Partners Represents CCOM Group in its Announced Sale to Goodman Distribution, a subsidiary of Daikin Industries

Metronome Partners, LLC ("Metronome") served as the exclusive financial advisor to CCOM Group, Inc. (OTC Pink: "CCOM", "CCOMP", or the "Company") in its announced sale to Goodman Distribution, Inc. ("Goodman"), a subsidiary of Daikin Industries, Ltd. ("Daikin"). CCOM, operating through its subsidiaries Universal Supply Group, Inc., RAL Supply Group, Inc., and S&A Supply, Inc., is a leading full line distributor of HVAC products, building management systems, plumbing and electrical supplies, and parts and accessories in the Northeastern U.S. The transaction is expected to close in the first half of the year, subject to customary closing conditions.

Metronome worked closely with the management team to identify, select, and negotiate a transaction with a partner that best fit shareholders' needs and the Company's long-term growth strategy. This transaction represents yet another HVAC deal that Metronome has advised on in recent years, solidifying the firm's reputation as a premier advisory firm in the very active HVAC M&A space.

Pete Gasiewicz, CEO of CCOM, stated, "The Metronome team did an outstanding job guiding us through a complex public-style deal process and providing 24/7 senior-level attention every step of the way. We're very excited to partner with the largest HVAC manufacturer in the world, which will allow us to deliver on our aggressive growth plans and better serve our customers."

CCOM, based in Hawthorne, New Jersey, operates through 15 locations and has been an industry leader in HVAC, climate control systems, plumbing and electrical supplies for more than 100 years. Through its subsidiaries, CCOM distributes equipment, parts, and accessories to a broad geographic footprint throughout the Northeast U.S. CCOM's reach extends from Albany, New York and Western Massachusetts (S&A Supply), down through the Hudson Valley, Westchester County, and Long Island (RAL Supply) and through all of New Jersey (Universal Supply Group).

Daikin is a Fortune 1,000 company with nearly 85,000 employees worldwide and is the world's #1 indoor comfort solutions provider. Daikin's subsidiary Daikin Comfort Technologies North America ("DNA") provides Daikin, Goodman, Amana, and Quietflex branded products. DNA and its affiliates manufacture heating and cooling systems for residential, commercial, and industrial use and are sold via independent HVAC contractors.

Proskauer Rose LLP served as legal counsel to CCOM and Gibson, Dunn & Crutcher LLP served as legal counsel to Goodman and Daikin. BTIG, LLC served as financial advisor to Goodman and Daikin.



Metronome Partners is an independent M&A advisory firm based in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 250 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit <u>www.metronomepartners.com</u>, or contact the firm's senior bankers.

### Jeff Rosenkranz

Managing Partner
Phone: (312) 239-1650
jrosenkranz@metronomepartners.com

## **David Edelson**

Managing Director
Phone: (901) 259-1107
dedelson@metronomepartners.com

### Randy Karchmer

Managing Partner
Phone: (901) 682-0160
rkarchmer@metronomepartners.com

### Joe Lavely

Managing Director
Phone: (612) 669-8119
jlavely@metronomepartners.com

### Adam Kistler

Managing Director
Phone: (312) 239-1611
akistler@metronomepartners.com

### Steve Rusch

Managing Director
Phone: (917) 655-9898
srusch@metronomepartners.com

