

Metronome Partners Represents Encompass Supply Chain Solutions in its Sale to Parts Town

Metronome Partners, LLC (“Metronome”) served as the exclusive financial advisor to Encompass Supply Chain Solutions, Inc. (“Encompass” or the “Company”) in its sale to PT Holdings, LLC, the parent company of Parts Town, a technology-enabled global distributor of genuine OEM parts. Encompass, headquartered in Atlanta, GA, is a leading national distributor of OEM repair parts for the home. This represents Metronome’s second transaction advising Encompass, having previously represented the Company in its sale to Comvest Partners (“Comvest”). Metronome worked closely with Comvest and management to execute a transaction that best fit shareholders’ objectives and aligned with the Company’s long-term strategy.

Maneesh Chawla, Senior Partner of Comvest, stated, “The Metronome team was engaged in every aspect of the deal with senior-level attention. They were responsive, a pleasure to work with, and did a great job managing the process to ensure a positive outcome for all parties.”

Robert Coolidge, CEO of Encompass, added, “Metronome was a tremendous partner and strategic advisor in our sale to Comvest. We knew we could trust them to lead us through another complex transaction, and they delivered yet again.”

Formed in 1953, Encompass is among the nation’s leading suppliers of genuine repair parts for products in the home. Serving both the service trade and consumers, Encompass delivers access to more than eight million OEM replacement parts from over 200 top manufacturer brands across all major home product categories, including home appliance, consumer electronics, HVAC, computing, and personal care. Encompass also offers services in parts supply chain management, third-party logistics, depot repair, and reverse logistics. The Company maintains seven distribution facilities nationwide.

Parts Town, a portfolio company of Berkshire Partners, LLC and Leonard Green & Partners, L.P., is the leading, technology-enabled global distributor of genuine OEM parts for the foodservice industry. Driven by its commitment to technology and innovation, Parts Town is expanding to serve new segments including HVAC and residential appliance parts. Its customized solutions benefit foodservice operators, service companies and a growing list of other customer segments. Partnering with more than 1,100 leading manufacturers, Parts Town improves the supply chain, increases sales of genuine OEM parts, and keeps every customer’s business running like clockwork.

Akerman LLP served as legal counsel to Encompass, and Skadden, Arps, Slate, Meagher & Flom LLP served as legal counsel to Parts Town.



Metronome Partners is an independent M&A advisory firm based in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 250 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm’s senior bankers.

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