

Metronome Partners Represents Austin Retina Associates in its Alliance with Retina Consultants of America

Metronome Partners served as exclusive financial advisor to Austin Retina Associates (ARA), in its alliance with Retina Consultants of America (RCA), a portfolio company of Webster Equity Partners. ARA, based in Austin, Texas, is the premier ophthalmology provider and the largest group of retina specialists in greater Austin and central Texas. Metronome has completed nearly 20 transactions in the vision space and has represented other industry leaders including MyEyeDr., Associated Retinal Consultants, Pacific Northwest Retina, and EyeCare Partners.

The 10 board-certified physicians of ARA serve patients across four main locations and 12 satellite locations in the greater Austin and central Texas area. ARA's main locations include Austin, Lakeway, Round Rock, and South Austin. ARA is at the forefront of retinal care, using the most cutting-edge diagnostic equipment, state-of-the-art surgical procedures, and personalized care to treat patients.

"The Metronome team was outstanding and lived up to their well-earned reputation. Their senior level attention to all aspects of the deal and industry expertise were instrumental in helping us complete the transaction." said Mark Levitan, MD, Treasurer, ARA.

"At Austin Retina Associates, we aim to serve with compassion, strive for excellence and practice humility to enhance the lives of the people in our community. To that end, we are thrilled to join forces with Retina Consultants of America, whose mission aligns with ours and allows us to remain autonomous through self-governance," said Jose Agustin Martinez, MD, President, ARA. "We are honored to collaborate with America's top retina specialists so we can continue to provide excellence in retina care through effective delivery of clinical care, sight-saving application of clinical research and visionary leadership throughout the retina world. This partnership will build upon the strengths of both organizations, creating a better future for our patients."

ARA is a recognized leader in research for retina conditions, and as a part of RCA, it will continue to partake in pivotal clinical studies to provide patients with opportunities to receive the latest innovative procedures and therapies. For over 30 years, ARA has participated in more than 130 clinical trials through its two strategically located clinical research centers.

RCA is the only network of leading retina specialists focused solely on retinal care with the mission of saving sight and improving patient lives through innovation and the highest quality care. Created by Webster Equity Partners and based in Southlake, Texas, RCA has practices in California, Colorado, Florida, Georgia, Indiana, Kansas, Kentucky, Minnesota, Mississippi, Missouri, New York, North Carolina, South Carolina, South Dakota, Tennessee, Texas, Utah and Washington. RCA's business model enables retina specialists to retain autonomy and ownership, augmented by sharing best practices facilitated through the Medical Leadership Board and executive management support.

DLA Piper LLP and Levatino | Pace LLP served as legal counsel to ARA, and Goodwin Procter LLP and Reed Smith LLP served as legal counsel to RCA.



Metronome Partners is an independent M&A advisory firm based in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions and capital raising across a broad range of industries. With over 250 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm's senior bankers.

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