Metronome Partners Represents Midway Dental Supply and PNC Riverarch Capital, an investor in Midway, in the Company's Sale to Henry Schein, Inc. (NASDAQ: HSIC)

Metronome Partners, LLC ("Metronome") served as the exclusive financial advisor to Midway Dental Supply (the "Company"), and PNC Riverarch Capital ("PNC"), an investor in Midway, in the Company's sale to Henry Schein, Inc. (NASDAQ: HSIC) ("Henry Schein"). Midway Dental is a leading full-service dental distributor serving dental offices and dental laboratories across the Midwestern United States. Metronome worked closely with the shareholders and management team to negotiate a transaction that aligned with shareholders' objectives and best fit the Company's long-term growth plans. This transaction is another in a long line of distribution deals that Metronome has advised on in recent years, further exemplifying the firm's expertise in the active distribution space.

Steven Kizy, CEO of Midway Dental Supply, stated, "The Metronome team did a wonderful job guiding us through the sale process, successfully negotiating a superior outcome for all. Metronome's constant senior-level attention instilled confidence throughout the process that we would arrive at a highly favorable transaction for our next stage of growth."

Andrew Wiechkoske, Managing Director at PNC Riverarch Capital, stated, "The Metronome team was a pleasure to work with, providing a high-level of senior engagement every step of the way. They were efficient, organized, and did a fantastic job managing the process to achieve a positive outcome for all parties."

Midway Dental Supply, founded in 1987 in Livonia, MI, offers a comprehensive portfolio of dental consumable merchandise, equipment, services, and education products to nearly 7,000 customers. The Company's reputation within the industry for exceptional customer service and industry leadership has allowed it to thrive in the dental distribution space.

Henry Schein is the world's largest provider of health care solutions to office-based dental and medical practitioners, serving more than one million customers globally. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

The combined company will provide Midway Dental Supply's customers with a broader array of products and services and improve Henry Schein's ability to serve its nationwide network more efficiently.

Dentons Cohen & Grigsby P.C. served as legal counsel to Midway Dental Supply and PNC Riverarch Capital, and Proskauer Rose LLP served as legal counsel to Henry Schein, Inc.



Metronome Partners is an independent M&A advisory firm based in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 250 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit <u>www.metronomepartners.com</u>, or contact the firm's senior bankers.

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