

Metronome Partners Represents Endoco dba Ultimate Dental in its Sale to Safco Dental Supply

Metronome Partners, LLC (“Metronome”) served as the exclusive financial advisor to Endoco, Inc., doing business as Ultimate Dental (“Ultimate Dental” or the “Company”) in its sale to Safco Dental Supply, LLC (“Safco”), a leading supplier of consumable dental products and a portfolio company of PNC Riverarch Capital. Ultimate Dental is headquartered in Memphis, TN and is a full line dental supplier of the world’s leading dental manufacturers. Metronome worked closely with the Company to execute a transaction that best fit shareholders’ objectives and aligned with the Company’s culture and long-term strategy.

Ultimate Dental was founded in 1973 and is among the nation’s leading suppliers of endodontic and dental expendables. The Company provides access to its full line of products from over 200 manufacturer partners across all major dental equipment categories, including surgical and medical instruments, cement, alloys, disposable products, and infection prevention. The Company offers its products at industry-leading prices and has a knowledgeable, outbound telemarketing sales department.

Safco, headquartered in Buffalo Grove, IL, is a leading national distributor of consumable dental supplies. Safco offers a comprehensive product offering, with over 24,000 SKUs, through its industry-leading e-commerce website and printed catalogue. Partnering with over 400 vendor partners, including its own private label line, Safco provides high quality products and a “hassle-free” shopping experience to dentists nationwide.



Metronome Partners is an independent M&A advisory firm based in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 250 transactions completed by Metronome's principals, the firm combines large firm experience with small firm attention. Metronome focuses on middle market businesses nationwide.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm’s senior bankers.

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