

Metronome Partners Represents Pinnacle MEP Holdings, an HVAC and Plumbing Services Provider, in its Recapitalization by Blue Point Capital Partners

Metronome Partners, LLC (“Metronome”) served as the exclusive financial advisor to Pinnacle MEP Holdings (“Pinnacle” or the “Company”), a portfolio company of Aquila Equity Partners, in connection with its recapitalization by Blue Point Capital Partners (“Blue Point”), a private equity firm managing over \$1.8 billion in committed capital. Metronome worked closely with Pinnacle’s ownership and management team to identify a partner that best fit shareholders’ objectives and aligned with the Company’s commitment to strengthen community-based trade services and foster long-term customer relationships.

Pinnacle provides an array of HVAC, plumbing, and related mechanical services primarily to commercial customers throughout the Midwest. Through its committed local presence, Pinnacle has a vision for every community to be served by reliable and trustworthy trades within the industry.

Pinnacle has completed 15 acquisitions within the last four years, creating a market-leading portfolio across Ohio, Michigan, and Indiana.

Gary Lewis, Co-Founder and Managing Partner of Aquila Equity Partners, stated, “Metronome successfully navigated a customized process and secured a great outcome that positions the Company for continued growth.”

Andy Reed, Co-Founder and Chief Executive Officer of Pinnacle, added, “The Metronome team’s around-the-clock attention was instrumental in facilitating a successful transaction. We’re excited to partner with Blue Point to continue to support and grow the Pinnacle business.”

Taft Stettinius & Hollister LLP served as legal counsel to the Company, and Jones Day LP served as Blue Point’s legal counsel.



Metronome Partners is an independent M&A advisory firm with offices in Chicago, Memphis, and Minneapolis that specializes in sell-side transactions as well as capital raising across a broad range of industries. With over 300 transactions completed by Metronome's principals, the firm combines large firm experience with boutique firm attention from senior professionals.

For additional information regarding Metronome Partners, please visit www.metronomepartners.com, or contact the firm’s senior bankers.

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